NEWSLETTER

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Save the Date: AutoSoft Users Conference - April 17, 2025!

We are excited to announce the upcoming AutoSoft Users Conference in Karachi, with a planned agenda covering:

- Exclusive keynote sessions by top industry executives Banking Mohtasib Pakistan
- Hear from the leaders at Faysal Bank as they tell
 the story of their journey of the largest conversion
 to Islamic loan portfolio in Pakistan. Don't miss
 the lessons from the exclusive case study and
 exclusive sessions at our Users Conference of
 this powerful transformation & innovation at
 scale.
- Discover how Al Baraka Bank is utilizing our new roadmap-based enhancements and compliance support. Join their exclusive session to learn more!
- Hear from the leaders at Halan Microfinance Bank as they share their journey of one of the fastest big bang implementations on our latest microservices based core banking platform. Discover how they operationalized in just five months and gearing up to scale ahead.
- Live product demos and Q&A sessions with clients, understanding their pain points.
- Panel Discussion with industry veterans;
 Historians' view of the future & emerging technologies.
- Knowledge sharing break-out sessions with power users of Core, Treasury, LOS, Trade, HRMS, and other modules from our suite.
- Recognition, giveaways, key networking opportunities, and more!

We look forward to forging a strong culture of experience sharing, learning and growth amongst our community!

Product Upgrades

We are constantly innovating to bring you an enhanced technology platform with advanced features. Are you ready to upgrade?

- We are thrilled to announce the upgrade of our Transaction Monitoring System from a legacy back-office setup to a modern web-based .NET application. This enhancement ensures seamless, secure, and high-performance operations.
- We have introduced an automated screening process that runs daily, checking all bank customers against the NACTA Proscribed List and generating exception alerts. This significantly reduces associated risks and ensures regulatory compliance.
- The AutoTRADE Import Module is transitioning from a legacy system to a modern web-based .NET application, with rollouts planned for Q2 2025

Dedicated Professional Services

At AutoSoft, we prioritize efficiency, cost savings, and speed for our clients. Our Dedicated Professional Services (DPS) Model provides exclusive resources for your projects — at a discounted rate.

Key benefits include:

- Faster time to market with skilled professionals
- Optimized costs through dedicated resources
- Seamless execution aligned with your goals

This model delivers the flexibility, efficiency, and value your organization needs to stay ahead.

Curious how it works in real-world scenarios?

Ask us to connect you with clients already leveraging the DPS Model—meet them at the AutoSoft Users Conference!

Success Stories: Real Impact, Real Results

At AutoSoft, we take pride in the value we create for our clients through cutting-edge banking solutions. To showcase our success, we've compiled detailed case studies and compelling video testimonials that bring our impact to life.

Witness one of the largest Islamic advances portfolio conversions —led by the vision of Faysal Bank—at our users conference.

Hear directly from Group Head Consumer Finance & Payment Services and Head of Operations.

Explore our latest case studies and video testimonials here.

Stay tuned for more success stories as we continue to innovate and empower our clients worldwide!





Training Services

Upcoming Complimentary Webinars

| DATE | TOPIC | PRESENTER |
|--------------|--|-----------------------------------|
| May 25,2025 | Core Banking – Microservices Upgrade: What's in it for me? | Junaid Saddiqui / Abdul Hannan |
| June 10,2025 | Trade Services Upgrade: What's in the Box? | Azhar Amin / Azwar Hussain |
| June 20,2024 | Unified Treasury Management Upgrade: Unpacking for the Users | Abid Bari / Syed Salahuddin |

Recent Recordings Available from the **Support Portal**:

| DATE | TOPIC | PRESENTER |
|-------------------|-------------------------------|---------------|
| January 09, 2025 | AutoSoft Lending Landscape | Naveed Younas |
| February 12, 2025 | RTGS Upgrade | Azhar Amin |
| | | |

Support: Golden Tickets Leaderboard

 In Q1, the rise in detailed Golden Tickets (with steps, screenshots, and attachments) helped us resolve issues faster and more efficiently. Thank you for your continued support!

A big shoutout to our top contributors in Q1

- Al Baraka Bank for leading the pack with 33% of the total golden tickets. Special thanks to Haroon Najeeb and Maaz Asrar.
- Finca Microfinance Bank followed with 29%, along with valuable contributions from; The Bank of Punjab, The Bank of Khyber, Sindh Bank Limited, First Women Bank Limited & Pakistan Mortgage Refinance Company.

To request specific webinars or order tailored trainings email us at trainings@autosoftdynamics.com

Events in Q1

Strategic Partnership Agreements

In March, AutoSoft Dynamics and AlHuda Centre of Islamic Banking & Economics have signed an MoU to foster innovation and collaboration in Islamic banking and financial solutions.









February, AutoSoft Dynamics and Azeemi Technologies signed an agreement, with AutoSoft Dynamics represented by Bilal Mahmood (CEO), Shahzad Rafique (COO), Waleed Ahmed (CCO), Saadia Samad (AVP), and their team. The ceremony was attended by key dignitaries, including Shaza Khawaja (Ministry of IT & Telecom), Zarrar Khan (Federal Secretary IT), Sajjad Syed (Chairman P@sha), Abu Bakar (CEO PSEB), P@SHA Secretary General, and Ahmad Farooq (Pakistan's Ambassador to Saudi Arabia).





Stay tuned for AutoSoft Dynamics' participation in exciting upcoming events!

To learn more about our products and services contact us at sales@autosoftdynamics.com



presence in the region.

LFAP

Along with our parent company, Contour Software, we exhibited at LEAP, Saudi Arabia, in February. We showcased our state-of-the-art products while establishing a stronger



